

MINUTES

Indian Trail ABC Board
Board of Directors – Regular Meeting
Indian Trail ABC Board
5880 Hwy 74 West, Indian Trail NC 28079
July 22, 2021 – 6:00 pm Regular Board Meeting

1. Call to Order: Time: 6:00 pm by: David Cohn, Wednesday, July 22, 2021

PRESENT

Board Members: Chairman David Cohn, Board Members, Judith Silberquit and David Lucarelli

Attendees: General Manager Jeff Sullivan, Sue Francis

(First names will be used for Board Members and Attendees when appropriate)

Guest:

Not Present: David Lucarelli

2. CONFLICTS OF INTEREST

Chairman David Cohn read **G.S. 18B-201**: *It is the duty of every Board Member to avoid both conflicts of interest and appearances of conflicts. In accordance with this statute, David asked everyone to review the agenda for the meeting and if any member has any known conflict or appearance of conflict with any matters coming before the Board today, that they identify the conflict and refrain from any undue in the matter involved.*

3. **Additions and Deletions; Motion to Approve Agenda: July 22, 2021**

ADDITIONS/CHANGES TO THE AGENDA – N/A

DELETIONS FROM THE AGENDA – N/A

APPROVAL OF CHANGES TO THE AGENDA-

Ms. Silberquit made a motion to approve the agenda with additions.

Seconded by Mr. Cohn the vote to approve the agenda: passed unanimously.

4. **Review and Approval of Prior Meeting Minutes – June 29, 2021**

ADDITIONS/CHANGES TO THE MINUTES–

DELETIONS FROM THE MINUTES –

APPROVAL OF THE MINUTES

Ms. Silberquit made a motion to approve the minutes as presented.

Seconded Mr. Cohn the vote to approve the minutes: passed unanimously.

August 15, 2021 minutes will be provided to Town of Indian Trail.

5. PUBLIC COMMENT

N/A

6. Business Items:

a) **Union County Police Report – Jeff Sullivan reported June report; 3 inspections of mixed beverage establishments.**

b) **Update on Store Business; General Operations and Sales Reports**

General Manager – Jeff Sullivan reported – Monthly Sales – June 2021 vs June 2020

Total Sales – \$ 588,620.00 vs. \$ 504,075.36 in 2020.

Reported to Commission 2021, \$ 472,603.47 vs. \$ 439,243.90 in 2020.

June 2021 vs. June 2020 Total Retail Growth over last year was 17.37% growth.

c) **Update on Store Financials – Sue Francis** reviewed June 2021 financials', \$ 862379.67 in General Fund.

d) **New Store Update** – Nothing to report

7. Board Discussions & Possible Action/Comments -

a) **Follow up on Audit Questionnaire Surveys -- Jeff Sullivan** reminded them to get them signed and turned in.

8. General Manager Remarks/Update

Jeff Sullivan – Reviewed Indian Trail Policy of Operation of the ABC Board. Changes needed to be made to

Article IV. Paragraph 1: The ABC Board shall consist of five members who have been duly appointed by the council for staggered terms of three years.

Change to: the number from five (5) members to three (3) members.

This would also change a quorum from (3) to (2) members.

Article IV. Paragraph 6: A notary shall administer the oath of office to all newly appointed ABC Board members at the first regular meeting of the ABC Board that occurs most closely to the date of appointment.

Change to: A Notary shall administer the oath of office to a newly appointed ABC Board member at the first scheduled ABC Board meeting.

APPROVAL OF THE Changes in Article IV Paragraph 1 and 6

Ms. Silberquit made a motion to approve the Changes in Article IV Paragraph 1 and 6. Seconded Mr. Cohn the vote to approve the Changes in Article IV Paragraph 1 and 6: passed unanimously.

Board Members comments –

Judith Silberquit – Happy to see the way things are going.

David Cohn – Same sentiments as Judy. Store is doing good.

9. Adjournment –

Next Board Meeting Scheduled:

August 26, 2021 at 6:00 pm at Indian Trail Store.

Motion to adjourn Indian Trail Board Meeting made by Chairman or Board Member

Ms. Silberquit Seconded by Mr. Cohn. passed unanimously.

Adjournment: 6:39 pm